

Cyclical sectors Materials, Industrials, Consumer Discretionary, Financials, Information Techology, Communication Services, Real Estate

Defensive sectors Energy, Consumer Staples, Healthcare, Utilities Stock / UST flows scaled by trailing 1-year standard deviation & smoothed over 1 month Growth / Value flows = regression  $\beta$  of returns & price/book correlation on industry group flows Leverage flows = regression  $\beta$  of returns & leverage correlation on industry group flows Sources: Bank of New York Mellon, Bloomberg, MSCI, WM/Refinitive

Data as of 2024-06-20

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