



# Amplify your potential with Fixed Income

*BNY Mellon. It's all right here.*



**BNY MELLON**

For EMEA Institutional Distribution Only

# Fixed Income in EMEA

A leader in US fixed income markets for over two centuries, BNY Mellon has been an established presence in EMEA for over 50 years.

Beginning with the opening of our London branch in 1967, today we continue to provide clients in the region with access to a wide range of market-leading fixed income investments.

For clients in EMEA, we offer access to unique pools of fixed income liquidity through secondary principal trading in the following products:<sup>1</sup>

- US Government Securities
- US Agencies
- US Corporate Bonds and Financial Bonds

As the world's largest custodian<sup>2</sup> we are also pleased to offer clients in EMEA agency execution services which complement the BNY Mellon custody network, including:

- Access to deep liquidity via BNY Mellon's open architecture
- Global bond market access<sup>3</sup>
- Outsourced Execution Services
- Transparent fee arrangements
- Monitored Transaction Cost Analysis (TCA)

Product types include:

- UK & EU Government Bonds
- SSA
- Euro CP
- Global Corporate Bonds

## OUR PRESENCE ACROSS THE REGION

BNY Mellon has on-the-ground operations in the below locations throughout EMEA.

<sup>1</sup>US Fixed income liquidity in EMEA may be sourced from our US broker dealer affiliate. Services to clients in EMEA are provided by The Bank of New York Mellon, London Branch by our local fixed income specialists.

<sup>2</sup>\$41.1 trillion in assets under custody and/or administration as of December 31, 2020.

<sup>3</sup>Excludes Japanese Government Bonds.

# US Treasuries

US Treasuries are a particular strength at BNY Mellon. We are a trusted high quality partner to large client portfolios who trade, custody, lend and pledge short dated low risk securities for the purposes of investment & cash management.

## OUR FOCUS:

Using the BNY Mellon balance sheet to provide liquidity in US Treasury bills and Short Dated US Treasury Notes.

Dedicated fixed income expertise and balance sheet provision to support client execution in short dated US Treasuries.

At the short end of the curve we offer:

- **Treasury Bills** - Tenors: 1 month, 2 months, 3 months, 6 months, 1 year
- **Treasury Floating Rate Notes** - Tenor 2 years
- **Treasury Notes** - Tenor up to 3 years

## OUR CLIENTS:

Money Market Funds, Alternative Asset Managers, Corporate Treasury Managers, Private Wealth, Sovereign Wealth Funds and Central Banks as well as State & Local Governments.

## OUR UNIQUE OFFERING:

March 2020 was a time of extreme market volatility and stress resulting in wider bid/offer spreads in US Treasury Bills. BNY Mellon's focus, expertise and balance sheet application has helped clients to navigate this important sector of the US Government Bond curve supporting our client's goals to find quality liquidity in even the most challenging markets.

## HOW TO TRANSACT:

Clients can trade via voice and we have electronic connectivity options available: Bloomberg and Tradeweb. Pricing is active on RFQ from the opening of the US session ~ 7am EST each business day.

## CONTACT US:

For more information about trading fixed income in EMEA with BNY Mellon, please contact:

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